

TENDER INDONESIA

MEDIA

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INCOMING PROJECT UPDATE



INDONESIA

**MARKET
INTELLIGENCE
CONSULTANT**



Indonesia is a democratic country that continues to develop.

Political stability and macroeconomic stability, as well as dynamic economic growth, are attractive for investment and trade from within and outside the country.

The attractiveness of the Indonesian economic market is because its population of more than 270 million people is spread throughout the archipelago.

This is a large market for various products from abroad.

Apart from the market having a large population, Indonesia's natural wealth is also very abundant.

This includes everything from oil and gas, various mining commodities, various marine products, as well as agriculture, plantations, and animal husbandry.

Now, with the existence of several government programs to provide added value to Indonesia's natural products, especially for nickel mining products and palm oil plantations, investment in the downstream industry has been encouraged.

This gave rise to investment in building various factories on a large scale.

This also includes government efforts to help overcome the impacts of climate change.

Known as the Net Zero Emission program, it has encouraged the widespread use and development of Renewable Energy and the use of electric vehicles.

Both for two-wheeled vehicles and four-wheeled vehicles, even buses, trucks and heavy equipment.

Meanwhile, other conventional sectors also continue to be encouraged.

The investment and trade activities covering cross-sectors in Indonesia are as follows:

Oil and gas sector.

Oil and gas drilling is carried out on a large scale.

This is to find oil and gas reserves, as well as increase existing national oil and gas production.

This was followed by construction of oil and gas production facilities which continued to be carried out through several large and small projects.

Starting from Engineering Procurement, Construction, to Installation of oil and gas production facilities, it continues to be implemented.

This includes the construction of oil and gas processing refineries, as well as additional logistics facilities for tanker terminals and storage tanks as well as pipeline networks.

One thing that has been developed on a large scale is the gas network for cities.

Of course, construction of inter-island distribution networks and fuel filling stations for vehicles also continues to be carried out.

Indonesia Leading 3 EPC Companies



*Vessel Meindo EN3000
(MEINDO ELANG INDAH),*



*Vessel Timas DLB-01
(TIMAS SUPLINDO),*



*Vessel Hafar Neptune
(HAFAR GTROUP)*

There are 3 Offshore EPC companies leading in Indonesia Oil & Gas.

All of them have their competitive advantage due to own the offshore construction vessel.

They are MEINDO ELANG INDAH, TIMAS SUPLINDO & HAFAR GROUP .

But only MEINDO who has their own Fabrication Yard. The rest should consortium with the other fabrication yard.

This is put MEINDO ahead in competition, because they can ensure delivering the project on schedule.

Then for the mining sector

The most widespread is coal mining activities, which in 2024 will increase to reach production of 1 billion tons per year.

Apart from requiring a lot of investment for blasting, heavy equipment, and heavy-duty trucks, as well as conveyor systems as well as Tug and Barge transportation, and Floating Cranes for transshipment from the Barge to the mother vessel.

This is for sending Barbara to various power plants in the country and exporting abroad.

Apart from coal, nickel mining is also proliferating.

The need to provide added value for non-coal mining, including nickel, has encouraged the birth of massive nickel smelter industrial areas.

This is concentrated on the island of Sulawesi and the Halmahera Islands, Maluku.



Tito Loho CEO TENDER INDONESIA together with Chairman of IMA Rachmat Makkasau (President Director of Amman Mineral Tbk), Deputy Chairman of IMA Priyadi (President Director of ADARO INDONESIA), Deputy Chairman of IMA Roy Arman Arfandy (President Director of HARITA NIKEL), Director General of the Chemical Industry of the Ministry of Industry Warsito, Executive Director of IMA Djoko Witono, and VP MIND.ID Hazhari. IMA is hosting the ASEAN MINING FORUM 2024.

Apart from nickel, bauxite mining is now almost complete for the construction of the smelter.

Also, for copper mining, the construction of the largest copper smelter in the world will soon be completed.

For marine products, the government is encouraging the birth of a Cold Chain to guarantee the freshness of marine catches.

Here, integrated development is needed, both cooling facilities and electricity availability, auction facilities, and a special fish port.

It must be built in an integrated manner to grow a strong marine products industry.

Meanwhile, for Indonesia's leading plantation commodity, namely palm oil, the existence of a domestic market obligation for biodiesel has been able to encourage high domestic CPO consumption.

This has reduced dependence on export markets which are often hit by issues of non-tariff trade barriers.



Indonesia New Capital Nusantara Project Keep On Progress

Apart from that, the presence of massive investment in biodiesel factories has boosted the economy widely.

Apart from plantations, agriculture is still vulnerable to the need for imports.

This is especially true for food crops such as rice, corn, wheat, green beans and soybeans.

The government continues to strive to ensure food self-sufficiency by building water dams and extensive irrigation networks.

As well as the construction of a new fertilizer factory to meet farmers' needs.

All Indonesian natural products, including consumer goods trade activities, must be able to be transported economically and efficiently.



CINIITY (Cikarang International City) Development of a New Satelite City in Eastern of Jakarta - USD 1,3 Billion Project

So, transportation infrastructure must also continue to be developed.

Toll roads continue to be built, and railway lines both between cities and within cities are also being built and modernized.

Double track, Light Rapid Train, and Mass Rapid Train corridors continue to be added and expanded.



Thousands EV Bus Fleet for Indonesia Big Cities Mass Transportation

Likewise, bulk goods and container ports, as well as passenger ports, continue to be expanded and modernized.

Likewise with airports, some of which even involve the private sector in their development and development.

To help overcome the impacts of climate change, Indonesia has decided to develop several work schemes.

The first is the construction of environmentally friendly power plants and in the future, we will also stop the construction of coal-fired power plants.

Renewable energy power plants such as large-scale hydroelectric power plants and micro hydropower plants continue to be developed.

Likewise, solar power plants continue to increase in capacity.



This is known as the rooftop movement, both for household scale and for buildings, factories, and commercial buildings where installation investment is widespread and growing rapidly.



PV Solar 50Mw as renewable energy for Indonesia New Capital Nusantara Project

Apart from that, the construction of floating solar power plants to be installed in many reservoirs throughout Indonesia is a trend that has started on both small and large scales.

Apart from that, there is also the construction of floating solar power plants to be installed in many reservoirs throughout Indonesia.

Nowadays it is a trend that starts on both small and large scales.

Apart from that, Geothermal power generation is also being driven rapidly. This is marked by the widespread drilling of Geothermal wells.

This will be followed by the construction of a geothermal power plant. Of course, it increasingly provides a market for engineering products and services.

Not only does Renewable generate electricity, but also to compensate dirty industries, a Carbon exchange has been launched.

Where various companies that are categorized as polluting must redeem themselves by purchasing Carbon credit certificates from clean industries.

Or they must make up for their polluting carbon emissions with greener efforts.

Such as replacing part of the generator's coal consumption with biomass from wood or wood waste.

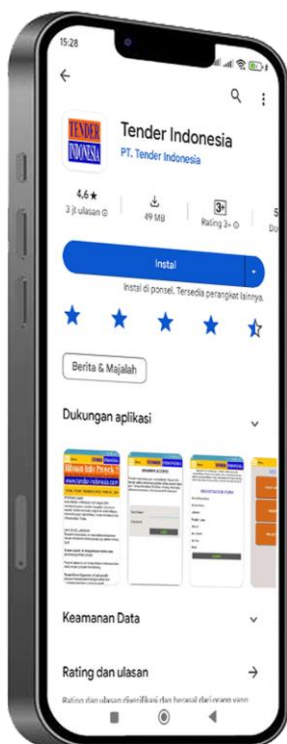
This is called a Co-Firing Coal Power Plant.

Apart from the above, there are still many others who continue to invest and trade.

This is for example the housing sector, which still needs more than 11 million residential units.

Likewise, the tourism sector is moving rapidly and requires investment in facilities and the construction of theme parks.

So, by developing facilities that complement the existing natural beauty, it will increase the competitiveness of Indonesian tourism on the world stage.



Industrial sectors, such as the chemical industry, also require large investments, especially to produce and import substitute raw materials to save foreign exchange.

Further Information :

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