

MADAY MUHAMMAD

Perumahan The Green River View
Blok B1, Jl. Curgan Raya, Tanah baru. Beji. Depok

Phone : 081317420510 / 085772128108

PERSONAL DETAILS

Bogor, October 27, 1979.

Male

Indonesia

Moslem

Married with one son

168 cm, 92 Kg



EDUCATIONAL BACKGROUND

1986 – 1992	SDN 02 (Elementary School)	Depok
1992 – 1995	SLTPN 226 (Junior High School)	Jakarta
1995 – 1998	PGRI 3 (Senior High School) Majoring at Saint	Jakarta
1998 – 2002	UPN “ VETERAN” University Majoring at Computer Informatics Management Strata I	Jakarta

QUALIFICATIONS

Able to use computer

Able to Speak English language both speak n write

Hard worker

Can work as a team or personal and under pressure

Target oriented

Manage Team

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WORKING EXPERIENCE

April 2018 – April 2019 **PT. Gamma Buana Persada** Jakarta
As a Marketing Manager

Job's Description :

- Develop team, program for Customer
- Made Budgeting
- Manage team, Client and Tender team
- Made forecast for supply product
- Support Product knowledge for sales/sales training, presentation, pricing position and dealing project
- Presentation, tender monitoring, made decision for dealing project.
- Reporting to General Manager
- Project Reference are Pupuk Iskandar Muda, Pupuk Kaltim, Petragas Arun, Pertamina Tanjung sekong, Pelindo II, etc

January 2016 – March 2018 **PT. HILTI NUSANTARA** Jakarta
As an Account Manager

Job's Description :

- Offer n selling Power and Tolls, Measuring, Fastener and Consumables to the contractor ,Developer, Installer
- Manage Account for Jakarta and Indonesia
- Presentation product to Architect for Specification
- Made forecast for supply product
- Demo Tolls
- Supervision about product supply from factory to Distributor and from distributor to customer
- Reporting to Sales and Marketing Director
- Project Reference are JHL Office Building, Alfa Head Quarter Office. Etc

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July 2013 – December 16

PT. Saint Gobain Construction Products Indonesia
As a Sales Project Executive

Jakarta

Job's Description :

- Offer n selling Plasterboard (Gypsum) to the contractor Developer, Installer
- Handle 5 distributors at Jakarta, 2 Distributors at Surabaya, 1 distributor at Jogjakarta. 2 Distributors at Bandung, 2 Distributors at Medan. 1 distributor at Bali.1 Distributor at Palembang etc.
- Presentation product to Architect for Specification
- Made forecast for supply product
- Support Distributor for Product knowledge for sales/sales training, presentation, pricing position and dealing project
- Supervision about product supply from factory to Distributor and from distributor to customer
- Reporting to Sales Director
- Project Reference are The Hive Apartment, Hotel and Office at Cawang. Distric 8 by Agung Sedayu Group, Sentul Tower Apartement. Etc

September 2011 – July 13

PT. Nobel Industries
As a Sales Project Supervisor

Jakarta

Job's Description :

- Offer n selling Carpets to the contractor ,developer and architect (Direct Supply)
- Presentation product to client
- Made forecast for supply product
- Supervision for carpet installation
- Supervision about product supply from factory to Costumers
- Coordination about design, color, pattern of carpet between designer, interior design, client and factory
- Supervise about billings and outstanding
- Reporting to Sales Director
- Project Reference are Amaris Mangga Dua Hotel Jakarta, Santika Hotel Gubeng Surabaya, Bestwetren Hotel MoI Jakarta, Yellow Hotel Hayam Wuruk Jakarta, Ciputra World Hotel Surabaya, Amaris Hotel Solo. Jentra Dagen Hotel Jogjakarta, etc.

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April 2008 – October 2011

PT. American Standard Indonesia.

Jakarta

As a Seles Project Supervisor

Job's Description :

- Selling sanitary product to the contractor ,developer and architect (Direct Supply)
- Presentation product to client
- Made forecast for supply product
- Responsibility to help distributor selling. At Jakarta 4 Distributor
- Supervision about product supply from distributor to
- Costumers
- Supervision about payment from costumers to distributor
- And from distributor to American Standard Indonesia
- Made Report to National Sales Manager
- Target achievement around 85%
- Project Reference are Kalibata Apartment, Taman Sari
- Semanggi Apartment, Santika Jakarta Hotel, Haris Hotel.

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Expectation

Current salary

	Monthly	expectation
Salary	Rp. 10.000.000	Rp. 15.000.000

14 times salary including yearly
bonus and Idul Fitri days

Benefits :

Company Car (Avanza AT),

Phone

gasoline, parking, highways and entertainment by reimbust,

Medical insurance for all family members

BPJS Kesehatan dan Ketenagakerjaan

Best Regards



Maday Muhammad